



## Philadelphia Naval Business Center Tremco Performance Warranty

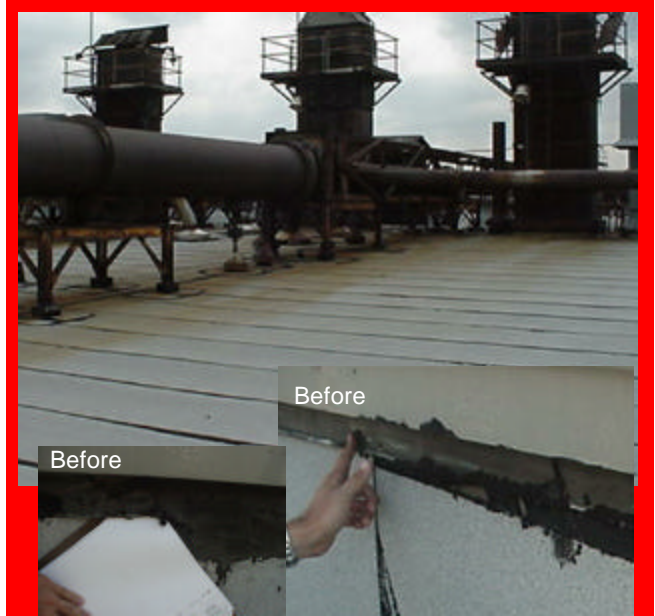
### Philadelphia Naval Business Center Philadelphia, PA

#### Tremco Performance Warranty saves Navy an estimated \$300,000

At the Philadelphia Naval Business Center, several buildings were experiencing recurring roof leaks from a roof system that was installed in 1998. In fact, the roof had leaks from the beginning. To assess the roofing problems, Tremco offered a complimentary roof analysis of the roof systems to determine the extent of the repairs needed. Tremco then recommended repairs to the roof flashing, details and membrane seams where the leaks were occurring. In addition Tremco recommended a Tremco Performance Warranty to ensure a leak-free roof system for five years.

By selecting the Tremco Performance Warranty (TPW), the Navy received two roof inspections a year, twice a year preventative maintenance and housekeeping, a leak-free warranty and transferred the performance risk to Tremco for a fixed cost. The TPW was offered for five years with an option to renew for an additional five years. The cost, totalling \$52,000 for five years, saved the Navy considerably compared to the estimated \$400,000 it would have cost to replace the entire roof system. And for an additional five-year extension, the Navy's cost would be \$41,000 bringing the total cost savings to more than \$300,000 over a 10-year period.

The Navy purchased the Tremco Performance Warranty on the Federal Supply Schedule.



#### Tremco Performance Warranty

- Semi-Annual Inspections
- Guarantees a leak-free, maintenance free environment
- Transfers performance risk to Tremco for one, five or ten years

GSA Contract #GS-07F-8798D  
Special item Number (SIN): 563-99

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